



Joint Council for Economic Opportunity
of Clinton and Franklin Counties, Inc.



2020 ANNUAL REPORT



Message from the CEO



I doubt that 14 months ago anyone could have predicted the changes and disruptions to our lives and work that would be created as a response to the COVID-19 pandemic. However, our lives, both personally and professionally, have changed dramatically. Twenty-twenty, unlike any other year in our lifetime forced us to adapt in ways we had never even considered.

Last March, as everything was being shutdown, we at JCEO knew that for many people our services were going to be more necessary than ever before. It did not matter that buildings were being shut down. It did not matter that people were being required to wear a face mask and to “social distance.” It did not matter that people who had routinely come to JCEO for services could no longer come. The only thing that mattered was that we had to find ways to continue to deliver our services.

Fortunately for JCEO, and for the consumers we serve, we have a resilient and dedicated staff. They began to change, modify and adapt service delivery methods immediately. They eliminated those methods that were no longer viable and created new and innovative methods to replace them. They met the challenge of working with reduced numbers of employees allowed in our offices. They overcame the apprehension of working in an environment where so little was known about Coronavirus. It did not matter what the challenge was, they were determined to prevail. And prevail they did.

As you look at the numbers presented in this year’s Annual Report, it will not be hard to tell that JCEO had a productive year. That productivity is directly attributable to our dedicated staff. I thank them for the work they did this last year in what was often very difficult circumstances.

Bruce Garcia

Board of Directors

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OUR MISSION

JCEO is dedicated to providing resources and services that enhance people's dignity and self-reliance.

OUR IMPACT

54 Years serving the community

4,046
Households served in 2020

11,762
Individuals served in 2020



3,470
Children 0-17



5,784
Adults 18-64



1,386
Seniors 65+

(1,122 unknown or not reported)

2020

OUR YEAR IN REVIEW



1,258,499

Pounds of food distributed



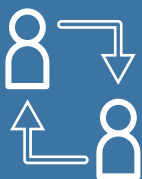
818,091

Pounds of food recovered from local grocery stores and Feed the Children



15,449

Rides to medical appointments (equal to 31,551 volunteer hours!)



5,724

Information and referrals to community resources



668

Backpacks of school supplies distributed



2,127

Thanksgiving baskets distributed



201

Children and their families received comprehensive early childhood education



56

Homes weatherized to ensure safety and reduce energy costs



81

Daycare providers provided care to 639 children on a monthly basis

All data in this report was calculated by the 2020 Community Services Block Grant Program year (October 1, 2019 – September 30, 2020) unless otherwise noted).

Let's Celebrate

Anniversaries

The following employees celebrated a milestone anniversary this year. Congratulations and thank you for your continued service to JCEO.

40 YEARS

Linda Donah
Ellen Montgomery

35 YEARS

Donna Agoney
Kim Dupras

30 YEARS

Jacqueline Skiff

25 YEARS

Thomas Montgomery

20 YEARS

Shelly Boyea
Michelle Boynton
Julie Stalker

15 YEARS

Bridget Trombley

10 YEARS

Jane Thwaits

5 YEARS

Stephanie Carlisto
Kerry King
Jill Harrigan
Dana Fowler
Wendy Stewart
Justin Putraw

Recognition

The following employees have completed training or have been recognized by local organizations this year. Congratulations to you all!

Emerging Leaders Institute 2.0

Lisa Goodrow
Karissa Matott

Emerging Leaders Institute 1.0

Shirley McIlwain-Koch

ACES Training

Lisa Goodrow

CITECH Leadership Training

Karissa Matott

Growing Great Kids Next Generation Certification

Amanda Frederick
Michelle Tallman
Marky Desrocher
Courtney LaDuke

Kiwaniian of the Year

Jackie Skiff

Rotarian of the Year

Nicole Laurin

Head Start and Early Head Start

JCEO's Head Start program uses the Creative Curriculum, a research-based curriculum that promotes hands-on exploration and discovery as a way of learning. TSGold observation assessments are used to measure the progress of all children in eight domains: approaches to learning, mathematics, creative arts, physical health and development, language development, science, literacy, and social emotional development. Portfolios maintained on each child include examples of their work, notes about their development, and indicators or progress toward the completion of individual objectives.

Head Start recognizes that parents are their child's first teacher. Therefore, there are many activities arranged throughout the year to emphasize the importance of the family being

involved in their children's education. All parents are encouraged to participate in Policy Council and committees, parent trainings and workshops, parent curriculum activities, parent/teacher conferences, MICE/Male Involvement, and Individualizing Education Plans.

Head Start/Early Head Start had a OHS Monitoring Review, October 19, 2020- October 26, 2020. It was found that the program meets requirements of all applicable Head Start Program Performance Standards, laws, regulations and policy requirements. All systems are in place as per Program Performance Standards.

The most recent external audit was conducted by EFPR Group, Certified Public Accountants and the program was in compliance. The audit is available upon request.





FUNDED ENROLLMENT:

Head Start 205
 Early Head Start.... 88

TOTAL NUMBER OF CHILDREN AND FAMILIES SERVED:

Head Start 145
 Early Head Start.... 56

PERCENT OF ELIGIBLE CHILDREN SERVED:

Eligible Children Served..... 100%
 Enrolled children who received medical and dental exams 100%



As per our last Focus Area 2 Federal Monitoring review program highlights which include information about our program’s unique or innovative service delivery they cited our understanding and best practices in our alignment with School Readiness Goals:

“JCEO demonstrated an understanding that one of the most important transitions for children is the one from a preschool program to kindergarten. Through carefully planned strategies and intentional, well-established relationships between the district elementary schools and grantee staff, the grantee successfully ensures a smoother and less stressful process for all involved.”

As reported by the Federal Review Team and signed off by: HHS Official on 6/13/2019 by Dr. Deborah Bergeron, Director of the Office of Head Start!

Pandemic Outreach



Community Outreach Program

- Through collaborations with other local agencies, we distributed emergency food weekly to temporary and senior housing from April-September
- Set up a partnership with Yando's Big M in Plattsburgh to procure groceries for consumers who had no access to a grocery store or transportation and or were under quarantine due to COVID-19
- Purchased and distributed 75 summer fun packs to children in Clinton and Franklin Counties
- Purchased and distributed 35 senior care packages for seniors in Quarantine in Clinton County
- Ordered protective barriers, floor signs, masks, gloves, sanitizer stands, kiosks and other PPE for all staff to ensure safety for them and our consumers
- Implemented changes to provide services safety such as, phone interviews, telephone in vestibule, drop boxes, food pantry appointments etc.
- Clinton County Backpack program deliveries to families were done during school closures of the 2019-2020 school year. Program has continued with weekly deliveries to school for the 2020-2021 school year



Daycare Program

- Delivered PPE supplies, (hand sanitizer face mask and wipes) to 86 daycare providers two times during the year
- Delivered produce and dairy boxes to 75 providers
- Assisted 20 daycare providers with applications for a Small Grant for Small Children by the Adirondack Foundation. Assisted 27 providers with CARES 2 funding applications

Head Start/Early Head Start

- Remote meals sent December and January: 349
- Eat Well Play Hard Sessions/ Partnership with CC Health Department: 8
- 350 Dairy boxes delivered
- 800 gallons of milk delivered
- 1020 backpack program meals delivered
- Resources/Door Drops: 4,075
 - Included Oral Health, safety information, health/hygiene/immune health, parent supplies, diapers, food, formula etc.



- Education and Nutrition activities via Door Drop: 6,145
- Zoom meetings with families: 1,564
- Virtual guest Speakers from Point Au Roche State Park, ADK Yoga, Plattsburgh Public Library, CCCNC and Health Services
- Remote contacts other than lessons and activities: 2,718



Senior Outreach Program

- Assisted ADK Action and Bully Hill Foundation by delivering food boxes to over 50 individuals throughout Clinton County on a weekly basis. These boxes contained eggs, yogurt, vegetables, fruits and prepared meals. This program ran through June until the middle of October for individuals who were struggling to get to a grocery store
- Assisted seniors by picking up prescriptions when they were unable to get to the pharmacy
- Worked with a local grocery store to shop for seniors and they could make their payments over the phone

Financial Report 2020

February 1, 2019 – January 31, 2020

The following illustrates the sources of JCEO revenue and expenditures through January 31, 2020.

FEDERAL AWARDS 2019-2020

Head Start/Early Head Start	\$3,463,974
Child Care & Development (CCR&R).....	\$80,498
Community Services Block Grant.....	\$549,806
LIHEAP Weatherization Assistance.....	\$460,081
Child and Adult Food Care Program	\$536,161
Weatherization Assistance Program.....	\$335,156
Emergency Food & Shelter Program.....	\$8,303
Total Federal Awards (direct and passed-through NYS)	\$5,433,979
Total State and Local Funding	\$2,294,951
Total Contributions	\$ 134,256
Other Income	\$288,782
In-Kind	\$1,135,447
Total Revenues	\$9,287,415
Total Expenditures	\$8,985,312
Increase in Net Assets	\$302,103

Management & General Expenses was \$635,770, representing 7% of total expenses. This means that over 93 cents of each dollar received goes to program costs, providing services to our consumers.

An audit was conducted by EFPR Group, CPAs. The auditor's report expresses an unmodified opinion on the financial statements of the JCEO. No instances of non-compliance material to the financial statements of the JCEO were disclosed during the audit.



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54 Margaret Street
Plattsburgh, NY 12901

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